

# **JET**SETTER

















## A quick note about Jetsetter

We're a community of travelers that provides members with insider access, expert knowledge and exclusive deals on the world's greatest vacations



Chambers Hotel New York City, New...





Up to 50% off top-tier properties for a limited time only.



One&Only Palmilla Los Cabos, Mexico





Over 1,000+ of the world's best hotels bookable round-the clock at best-available rates. JS Featured trips for you



Hotel Rex—San Francisco



#### Mobile

Award-winning iPhone and iPad apps increasingly engage members with our suite of products onthe-go



Social

Active, engaged social communities across six different channels, reaching a social community of 4.6MM+



It is our responsibility as social media marketers to make sure social remains top of mind across our organizations



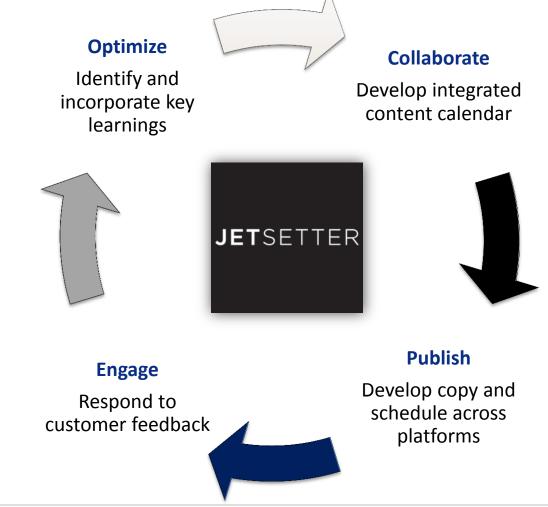
Social is often an after-thought, particularly when it comes to campaign planning and content syndication

Make community management cross-functional: get different teams involved in the planning, and therefore invested in its success





Transform your community management workflow into a cross-functional collaboration







#### Plan

Develop an integrated content calendar

Teams: Editorial, BD, Sales, PR Process: Weekly calendar meeting Benefit: consistent, comprehensive content







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Develop copy and schedule across platforms

Teams: solo job or with a copywriter

Process: share a read-only, public calendar

**Benefit**: everyone knows what's being communicated





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#### Engage

Respond to customer feedback

Teams: member services

Process: escalation handbook

**Benefit**: reduce customer wait times and keep messages consistent cross channel





#### Optimize

Identify and incorporate key learnings **Teams**: Analytics, business insights **Process**: weekly metrics meeting **Benefit**: share insights across the team

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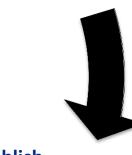


**JET**SFTTFR

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Our goal: create 360 surround-sound campaign around NYC

Merchandising NYC of

**Editorial/Creative** 

Channels

NYC collection: 9 flash sales

"44 free things to do in NYC"

Site: Homepage takeover Email: top promo spot Mobile: push notification

#### Social content calendar

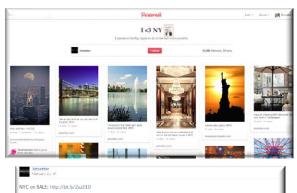


	Day 1	Day 2	Day 3
	NYC collection	Pinterest board	Engagement post
	We <3 NYC board	Engagement post	NYC Editorial
Ì		We <3 NYC board	



## Case Study: NYC channel creative

#### Social



Limited Time Offer: Take an extra 10% off with code "JET2NYC"





### Email



#### Sales in the spotlight



A Central Park South Classic





#### **Editorial**

